### **Global Education Communities** Corp: 33 Years of Excellence

33

Years history Founded 1992

9,500

Students Sprott Shaw College Group Tenants 2023 - 2024 GEC Student Housing

650+

Staff

**Operating & Development Budget** 

**Total Assets** 

\$498M

2025-6-18 v282



40

Locations Campuses, Housing, Offices



## \$77M

Audited Revenue

## \$1.3B

# Student Housing Portfolio

Extensive Footprint

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9 locations with 14buildings (8 operational,6 under development)

9**1** 94

Growing Capacity

3,876 beds total(1,300 operational, 2,576 in development) ₩**1**3 0%

### Educational Partnerships

Over 60% of Vancouver colleges, universities, and language schools, partner with GEC for their housing needs

973 0%

#### Global Reach

2,400 agents in our global network from 79 countries





# **Education Services Excellence**

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**Historic Foundation** 

Sprott Shaw College, established in 1903 (122 years of educational excellence)

Diverse Student Body

11.077 students served in 2023  $(3,734 \text{ domestic},7,3\overline{43})$ international)

Multiple Institutions Operating SSC, SSLC, VIC-CC, GEA, and CIBT international programs

Expansive Network

30 campuses and administrative offices across the region

### Vancouver Student Housing Market

553K

BC Students

Post-secondary students in British Columbia

## 217.6K

International

Students from over 150 countries studying in BC



 Vacancy Rate

 Extremely low rental availability in Vancouver (2024)

## 1,300

GEC Beds

Current operational capacity with robust demand



# Government Support Initiatives

#### Federal Programs

- GST removal on new rental • construction
- \$55B CMHC funding for rental, senior • and student housing
- ACLP program updates for expedited • approvals
- Up to 100% Loan-to-Cost ratio • available

### Provincial (BC) Support

- Bill 47 Transit Oriented Area • legis lation
- Density increases near transit hubs •
- Reduced parking requirements •

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- Waived Community Area • Contribution fees

#### Vancouver City Incentives

Eliminated parking requirements Removed Development Cost Levies

# GEC Business Model



#### BUY

Acquire, rezone, develop, retrofit, and reduce cost per bed

#### STABILIZE

Lower cap rate, higher yield, and positive cash flow Implement GEC specs with quality

Achieve full occupancy with market-

# Our Global Educational Impact & Shifting Demographics to Canadian & U.S Students

International demographic distribution shows significant growth in Canadian representation from 2024 to 2025.



#### Educational Partnerships GEC provides housing services to 95 colleges and universities across Vancouver, serving over 3,400 students from 79 countries annually. EMILY CARR CAPILANO SIMON FRASER UNIVERSITY THE UNIVERSITY BRITISH COLUMBIA INSTITUTE OF TECHNOLOGY BCIT UNIVERSITY SFU UNIVERSITY OF BRITISH COLUMBIA Langara. KWANTLEN POLYTECHNIC UNIVERSITY UNIVERSITY CANADA WEST DOUGLASCOLLEGE vanarts FAIRLEIGH TRINITY VANCOUVER FILM SCHOOL La Salle College DICKINSON WESTERN Vancouver VANCOUVER INSTITUTE UNIVERSITY of MEDIA ARTS Vancouver Campus 220 SPROTT SPROTT SHAW LANGUAGE VANCOUVER INTERNATIONAL VIC COLLEGE LEGE Public ESLschools Trusted local Relocation • • ٠ companies schools vendors Educational • Private agencies Rental • ...And more! schools platforms

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# Student Housing in Metro Vancouver – Housing Crisis

Metro Vancouver faces a critical housing shortage. This affects students most acutely. GEC offers a comprehensive solution tailored to international and domestic student needs.

GECLiving.com

# The Supply Crisis

#### Rent Control Impacts

Rent-control policies discourage new rental development. Developers hesitate to build rental-only properties.

#### Development Timeline

Rezoning and construction cycles take up to 7 years. New supply lags far behind demand.

#### Permit Decline

Building permits have dropped 65% between 2022 and 2024. Pipeline inventory is depleting rapidly.

#### Rising Costs

Four of Canada's five most expensive cities are in Metro Vancouver. Affordability remains a major challenge.



## Market Demands

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Home Ownership Delay

Potential buyers remain renters longer. This increases pressure on the rental market.

#### Student Demand

Ten thousand students are on UBC's dormitory waitlist. Over 2,000 on SFU's dormitory

waitlist.

Most colleges and universities do not offer housing.

Migration and Immigration to Metro Vancouver

Over 150,000 people moved to Greater Vancouver in 2023 from other provinces and abroad.





# The GEC Approach

#### 9**1**3 0%

#### BC Tenancy Act Compliance

All properties adhere to provincial regulations. Student rights are fully protected.

## Student Focus Services over 3,400

students from across Canada and 79 countries annually. Student experience is prioritized.



#### Educational Partners

GEC provides housing services to 95 colleges and universities. Nearly 2/3 of all colleges and universities in Metro Vancouver rely on GEC as their trusted supplier for student housing.



# Fully Equipped Living Spaces

#### Move-In Ready

- Completely furnished apartments
- Bedding and linens provided
- Kitchen fully equipped
- In-unit washer and dryer

#### All-Inclusive Package

- No hidden fees
- All utilities covered
- High-speed internet included
- Bi-weekly housekeeping





# Location & Security Advantages



24/7 monitored buildings with secure access. Peace of mind for students and parents.



#### Transit Connected

All properties are located near SkyTrain and transit stations. Easy commute to campuses.



#### **On-Site Support**

Caretakers available for immediate assistance. Maintenance issues resolved quickly.

# Flexible Terms & Community



Our flexible approach adapts to student schedules. Academic terms don't always align with traditional leases. GEC provides solutions that work with student lifestyles.

### Plan Before Your Academic Journey Starts

#### Limited Vacancy

The shortage of student housing in Metro Vancouver is significant; plan ahead to avoid the lastminute stress.

#### Comparing GEC to Homestay or Apartment Rental

Homestay is an unregulated sector. Moving out from one parent to another Homestay parents do not provide the experience of independence. Rental apartments do not provide anything other than a space.

Eliminate the stress of buying furniture, pots and pans, establishing utilities and internet accounts, and then reverse the process after graduation.

#### The GEC Experience

Stress-free and move-in ready.

Stress-free during move-out, not having to dispose of old furniture and used household items.

Experience independence, live with your schoolmates in the student community.







#### Move-in Ready:

- GEC Burnaby
- GEC Viva
- GEC King Edward
- GEC Kings way
- GEC Pearson North Tower
- GEC Pearson South Tower
- GEC Marine Gateway North Tower
- GEC Marine Gateway South Tower

#### Future Locations:

- GEC Oakridge (2027)
- GEC Langara (2028)
- GEC Surrey (2029)
- GEC Richmond (2030)

# Projects Under Construction, Development and Re-Zoning













Rezoning approved, pending enactment

CTV News

erial 36

### **GEC®** Granville

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Granville and Drake Street, Downtown Vancouver | Beds: 222 

- APPROX

11/22 20

Purchase Price in 2015: \$39M

Exited on Nov 28, 2023, for \$70M

#### **GEC®** Viva 2 5 5

Howe and Drake Street, Downtown Vancouver | Beds: 220 

Purchase Price in 2015 \$29M + renovation

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Exited in 2018 for \$55.5M



# GEC® Viva

1311 Howe & Drake St, Downtown Vancouver | Beds: 220

Drake St

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Executive Offices

Purchased in 2015, exited in 2018

Master-lease back until 2033

Vacancy rate: near full

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### GEC® Burnaby Heights

438 Gamma Ave & E. Hastings, Burnaby | Beds: 100

Exit: sold ground floor for \$6M

Holding 2nd to 4th residential floors

Vacancy rate: near full

Ten-minutes by bus to Simon Fraser University

Partial exit (ground floor) in 2018 for \$6M





GEC Burnaby Heights







### **GEC®** Pearson

1 Dates

7657 Cambie St (W.60th & W.61st Ave), Vancouver | Beds: 310

Vacancy Rate: near full

A Five-minute walk to the Marine Gateway SkyTrain station



ALC: NO.



# **GEC®** Marine Gateway

8101 Nunavut Lane, Vancouver

Cambie & S.W Marine Drive | Beds: 116

Vacancy rate: near full

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One-minute walk to the Marine Gateway SkyTrain station

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## GEC® King Edward

431 West King Edward Ave & Cambie St, Vancouver | Beds: 202

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GEC KING EDWARD

One-minute walk to the King Edward SkyTrain station

Vacancy rate: near full



### GEC King Edward

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# **GEC®** Kingsway

4589 Gladstone Street & Kingsway, Vancouver | Beds: 284

Master Lease until 2029 and option to 2034

Major thorough fare on Kings way with public transit every 10 minutes

Ten-minutes walk to the Nanaimo SkyTrain station

Vacancy rate: possession in late 2024 with some vacancy

























# GEC® Langara

6428 Cambie St & 48 Ave, Vancouver | Beds: 650

NUMBER OF STREET, SAME

1 20 20

Development status:

DP issued for 10-storey concrete in 2023

Applied for upzoning to 26-storey in 2024

2.13

Eligible exemptions include GST, DCL, CAC

Reduced parking, Completion 2029





### GEC® CyberCity (Education hub & hotels)

7780 – 7840 River Road & Cambie, Richmond | Beds: 267

Rezoning: Reading 1 to 3 approved pending Enactment

DP & BP: 6-9 months after Enactment

Completion: 42 months after BP issuance





### **Ground Floor Retail, Restaurant, Bookstore, and Convenience Store**

# **GEC®** Education Mega Center

10240 City Parkway, Surrey | Beds: 1,384 beds

DP/BP Approval: September to November 2025

Completion: Spring 2029

11

\*Excavation starts October 2025.



DJACENT DEVELOPMENT PROPOSAL PLR\_7923-0013-00: 44-STOREY TOWER WITH 7-STOREY OFFICE/RESIDENTIAL PODIUM

#### ROOF AMENITY (LEVEL 48 & 49) - 2 FLOORS **AMENITY (LEVEL 48)**

MARKET RENTAL UNITS - 40 FLOORS (LEVEL 8-47)

PODIUM LEVEL AMENITY -1 FLOOR (LEVEL 7)

MARKET RENTAL UNITS - 3 FLOORS (LEVEL 4-6)

> **OFFICE USE - 2 FLOORS** (LEVEL 2-3)

COMMERCIAL (RETAIL) AT GRADE - 1 FLOOR (GROUND FLOOR)

# EMC Design Specs

49-storey concrete mixed-use tower Ground floor restaurant & retail 40 Tower levels for residential and student rental 337 units accommodating 1,384 occupants 4 underground parking levels 158 parking stalls Gross Buildable Area: 427,973 SF Net Usable Area: 364,538 SF

- 2 Podium levels for schools, commercial offices
- 3 Podium levels for market rental to staff 50 units
- 1,294 beds on tower levels. 90 beds at the podium
- Amenity spaces on 1st, 4th, 5th, 7th, 48th, 49th Floor

# Project Status

Acquired land in 2019

Rezoning approved in 2023

Submitted DP Amendment in March 2025

Eliminated condos, increased rental to 45F

Reduced commercial floors from 5F to 2F

Reduced parking levels from 7F to 4F

Received support from the City of Surrey for more rentals

Increasing demands from nearby schools, including SFU, KPU, Douglas College, Sprott Shaw College, Kaplan International, and the future SFU Medical School and UBC Surrey

Council Meeting for rezoning and DP approval scheduled on June 23<sup>rd</sup>, 2025





## Location, Location, Location

First education mega center in the world Within 100 meters from the new SFU Medical School and Surrey Central SkyTrain station Within 200 meters from Kwantlen Polytechnic University (Surrey Central Campus) Within 300 meters from Simon Fraser University (Surrey Campus) Within 2 km of the new UBC (Surrey) An integrated hub of commercial, educational, market rental and amenities





2-minutes to Simon Fraser University (Surrey)

1-minute to future SFU Medical School

#### Surrey Central Mall

Walmart Supercentre 🔒 Department store

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Simon Fraser

University - Surrey Campus

### **Education Mega Center**

676

Scotiabank Scotiabank Canada -Scotiabank® Canada

8-minutes walk to future UBC Surrey campus 🚽 5-minutes walk to Douglas College Surrey campus



#### 2-minutes to Kwantlen Polytechnic University

#### 1-minute to Surrey Central SkyTrain Station



# Unit Types



### Affordable

Study area with a convertible desks and beds



### Premium

Private room with a convertible desk-to-bed



### Premium Plus

Private bedroom with a desk convertible to a double bed



dining room

### Co-Living

Shared kitchen, living room, and

### AMENITIES



Library • Lounge • Video Conference Room • Quiet Lounge • Yoga Room • Gym • Zen Space • Patio • Snack Bar • Meeting Room

### Roof top and sundecks on various floors









# **GLOBAL EDUCATION** COMMUNITIES CORP

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www.gecliving.com



